

S15 Effects on encouraging others to vaccinate measured as a scale

In the paper we examine willingness to encourage others to get vaccinated using a binary variable that focuses on those that are likely or very likely do so. Tables S23-S25 show that similar results hold for the underlying four-point scale. While the ordinal measure is more fine-grained, it also assumes that each unit increase in the outcome captures a similar change.

Outcome variable: Encourage others to get vaccinated scale (1)	
Panel A: All countries pooled	
Any vaccine information	0.094*** (0.023)
Outcome range	{1,2,3,4}
Control outcome mean	2.56
Control outcome std. dev	1.01
Observations	6,659
R^2	0.417
Panel B: Argentina	
Any vaccine information	0.073 (0.056)
Outcome range	{1,2,3,4}
Control outcome mean	2.44
Control outcome std. dev	0.99
Observations	1,109
R^2	0.389
Panel C: Brazil	
Any vaccine information	0.079 (0.058)
Outcome range	{1,2,3,4}
Control outcome mean	2.45
Control outcome std. dev	1.12
Observations	1,134
R^2	0.483
Panel D: Chile	
Any vaccine information	0.155** (0.060)
Outcome range	{1,2,3,4}
Control outcome mean	2.37
Control outcome std. dev	1.06
Observations	1,080
R^2	0.418
Panel E: Colombia	
Any vaccine information	0.129** (0.052)
Outcome range	{1,2,3,4}
Control outcome mean	2.64
Control outcome std. dev	0.97
Observations	1,085
R^2	0.447
Panel F: México	
Any vaccine information	0.105* (0.055)
Outcome range	{1,2,3,4}
Control outcome mean	2.80
Control outcome std. dev	0.93
Observations	1,075
R^2	0.367
Panel G: Perú	
Any vaccine information	0.026 (0.053)
Outcome range	{1,2,3,4}
Control outcome mean	2.63
Control outcome std. dev	0.91
Observations	1,176
R^2	0.342

Table S23: Effect of any vaccine information on willingness to encourage others to get vaccinated scale. All specifications include country \times block fixed effects and (standardized) pre-treatment wait until vaccination as covariates (omitted to save space), weight observations by the inverse probability of treatment assignment, and are estimated using OLS. Robust standard errors are in parentheses. * denotes $p < 0.1$, ** denotes $p < 0.05$, *** denotes $p < 0.01$ from two-sided t tests.

	Outcome variable: Encourage others to get vaccinated scale (1)
Vaccine	0.083*** (0.030)
Vaccine + Herd 60%	0.081* (0.042)
Vaccine + Herd 70%	0.100** (0.043)
Vaccine + Herd 80%	0.080* (0.043)
Vaccine + Herd 60% + Current	0.160*** (0.041)
Vaccine + Herd 70% + Current	0.116*** (0.042)
Vaccine + Herd 80% + Current	0.062 (0.042)
Vaccine + Biden	0.090*** (0.035)
Outcome range	{1,2,3,4}
Control outcome mean	2.56
Control outcome std. dev	1.01
Observations	6,659
R^2	0.397

Table S24: Effect of different types of vaccine information treatment on willingness to encourage others to get vaccinated scale. All specifications include country \times block fixed effects and (standardized) pre-treatment wait until vaccination as covariates (omitted to save space), weight observations by the inverse probability of treatment assignment, and are estimated using OLS. Robust standard errors are in parentheses. * denotes $p < 0.1$, ** denotes $p < 0.05$, *** denotes $p < 0.01$ from two-sided t tests.

Outcome variable: Encourage others to get vaccinated scale (1)	
Panel A: All countries pooled	
Altruism	0.029 (0.028)
Economic recovery	0.043 (0.028)
Social approval	0.080*** (0.028)
Outcome range	{1,2,3,4}
Control outcome mean	2.60
Control outcome std. dev	1.01
Observations	6,659
R^2	0.395
Panel B: Argentina	
Altruism	0.012 (0.060)
Economic recovery	0.006 (0.067)
Social approval	0.031 (0.071)
Outcome range	{1,2,3,4}
Control outcome mean	2.52
Control outcome std. dev	0.98
Observations	1,109
R^2	0.374
Panel C: Brazil	
Altruism	0.022 (0.066)
Economic recovery	0.001 (0.068)
Social approval	0.095 (0.064)
Outcome range	{1,2,3,4}
Control outcome mean	2.48
Control outcome std. dev	1.08
Observations	1,134
R^2	0.475
Panel D: Chile	
Altruism	0.078 (0.074)
Economic recovery	0.103 (0.071)
Social approval	0.094 (0.074)
Outcome range	{1,2,3,4}
Control outcome mean	2.48
Control outcome std. dev	1.06
Observations	1,080
R^2	0.390
Panel E: Colombia	
Altruism	0.132** (0.064)
Economic recovery	0.062 (0.064)
Social approval	0.107* (0.063)
Outcome range	{1,2,3,4}
Control outcome mean	2.65
Control outcome std. dev	0.94
Observations	1,085
R^2	0.411
Panel F: México	
Altruism	0.030 (0.069)
Economic recovery	0.064 (0.070)
Social approval	0.075 (0.070)
Outcome range	{1,2,3,4}
Control outcome mean	2.84
Control outcome std. dev	0.96
Observations	1,075
R^2	0.344
Panel G: Perú	
Altruism	-0.091 (0.069)
Economic recovery	0.029 (0.068)
Social approval	0.086 (0.070)
Outcome range	{1,2,3,4}
Control outcome mean	2.63
Control outcome std. dev	0.97
Observations	1,176
R^2	0.328

Table S25: Effect of different types of motivational message on willingness to encourage others to get vaccinated scale. All specifications include country \times block fixed effects and (standardized) pre-treatment wait until vaccination as covariates (omitted to save space) and are estimated using OLS. Robust standard errors are in parentheses. * denotes $p < 0.1$, ** denotes $p < 0.05$, *** denotes $p < 0.01$ from two-sided t tests.